

Supply cost assumptions



Difference with TYNDP 2017

TYNDP 2017

TYNDP 2018

Supply

Supply availability based on min/max supply potential

Balanced configuration
+ 12 additional min/max supply configuration (fixed price spread)
+ 1 RU import price spread configuration



Observed different price of Russian gas price at Eastern Europe borders only in case of "Import Price Spread Configuration"

Same initial price for all import sources in all configurations (incl. "Balanced")

- LNG treated as one source
- No distinction among pipeline import prices



Same approach

Simplification through

- **few meaningful** supply configurations
- incl. min/max configurations
- All configurations accounting for **LNG and pipe prices differentiation**

Differentiated prices of Russian gas at Eastern Europe borders.

More meaningful **price differentiation** among import sources

- LNG basins + price differentiation at EU country level (Netback Asia)
- Different prices for pipelines



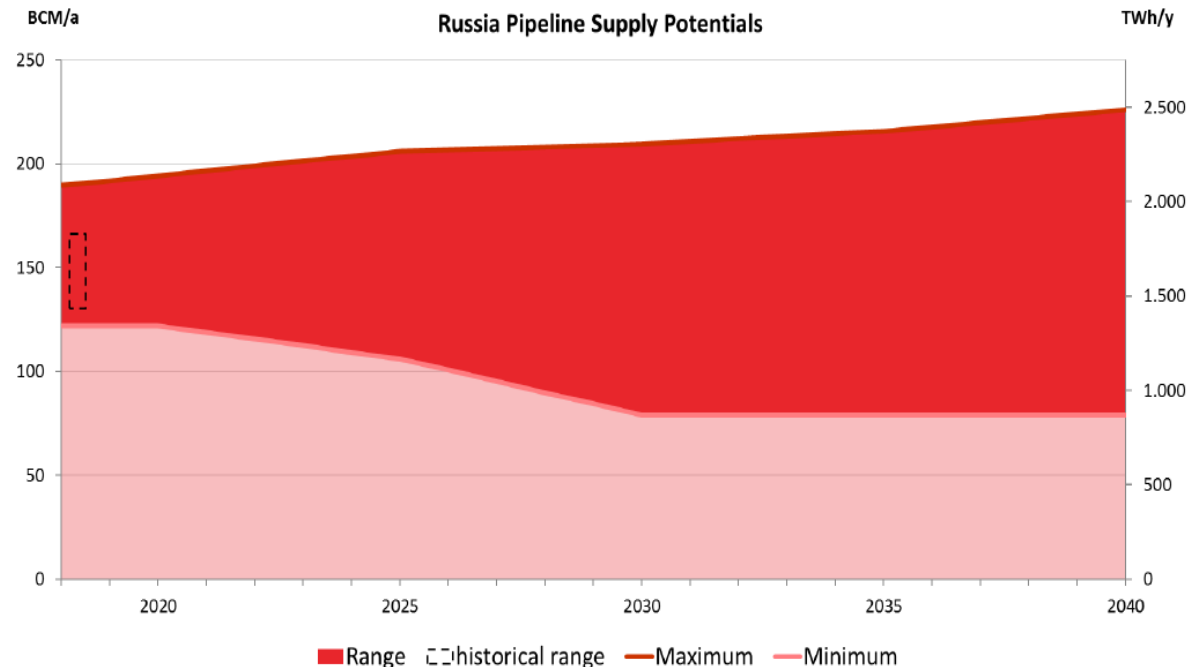


Supply approach and supply price assumptions: what do we need?



Supply potentials

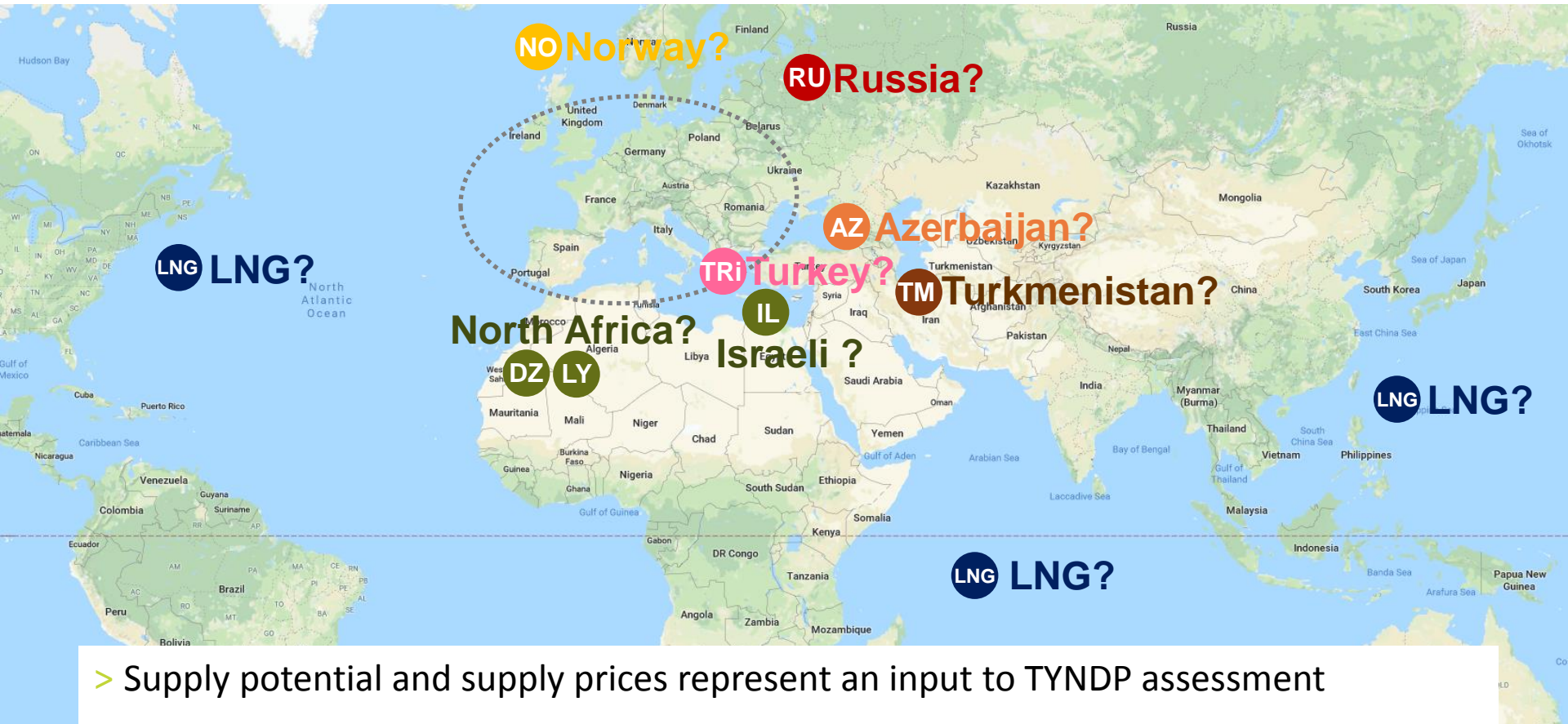
- > Supply potential volumes represents an input to the assessment defined in the ENTSOG Scenario Report
- > Each supply source starting with a different “reference price”



Supply potential volumes ([here](#))



Supply costs



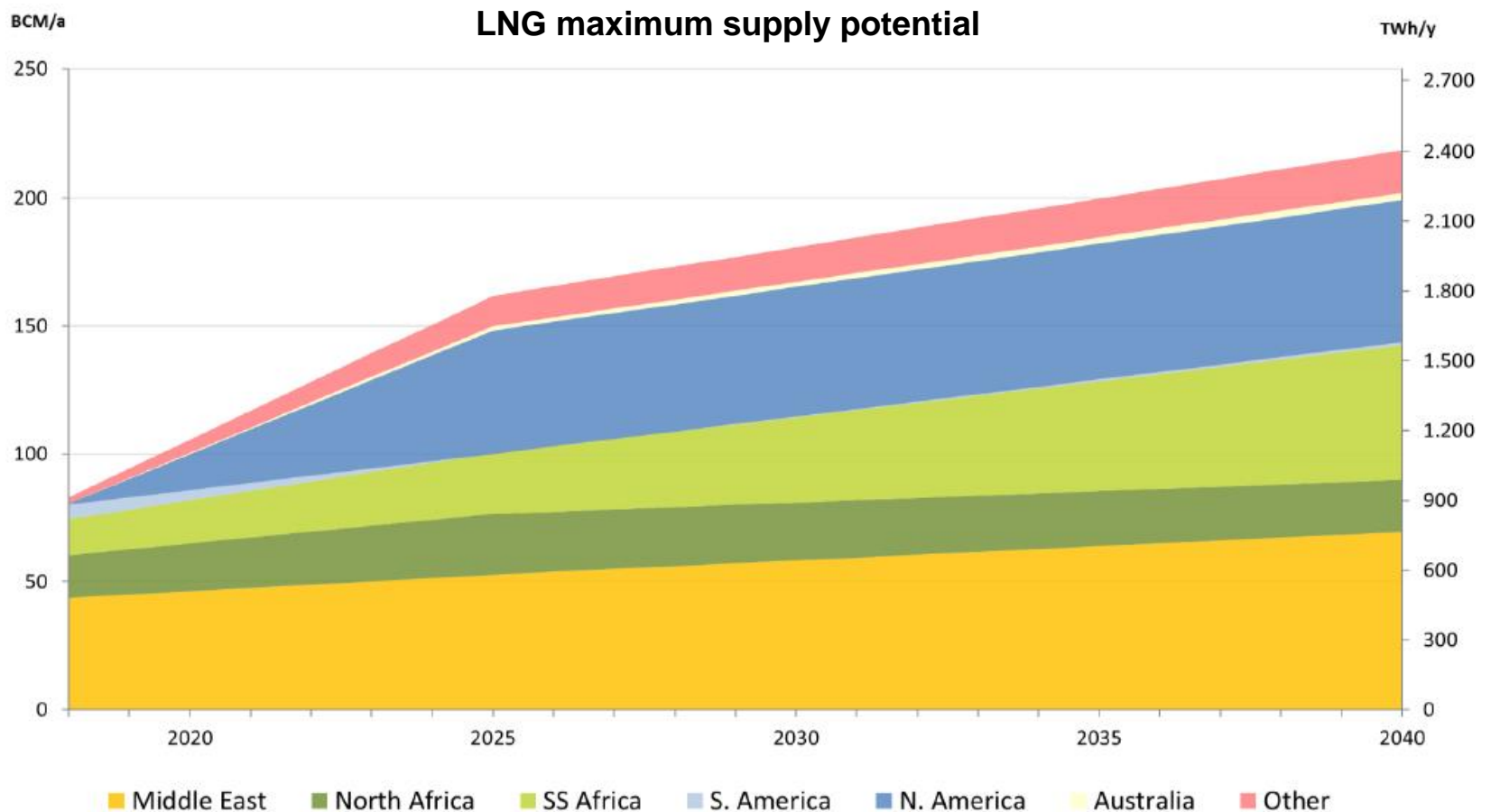
- > Supply potential and supply prices represent an input to TYNDP assessment
- > European hub prices represent an **output** of the assessment
- => We need **Reference Import Price per each supply source**



LNG: basins and netback Asia approach

LNG basins

> LNG basins supply potential defined in TYNDP Scenario Report





Netback Asia approach

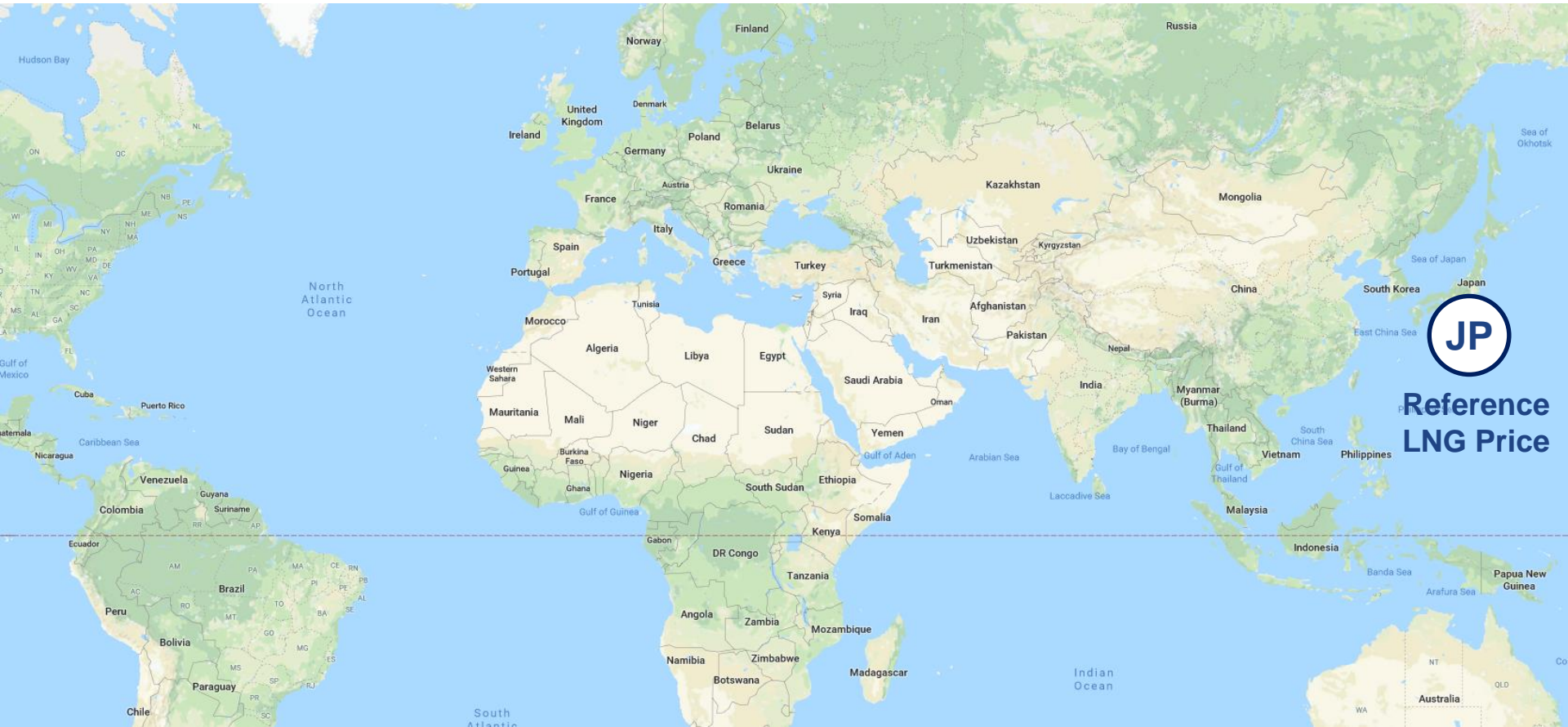


Main assumptions:

- > LNG per basin as per TYNDP Scenario Report
- > Asia as main driver of LNG demand and LNG price maker
- > Japan price as starting point (source IEA WEO)
- > LNG import price in EU per country according to Netback Asia approach
- > Shipping costs as spread between basins prices and EU countries
- > LNG from Qatar/North Africa (DZ)/Norway at a price that allows re-export to Asia



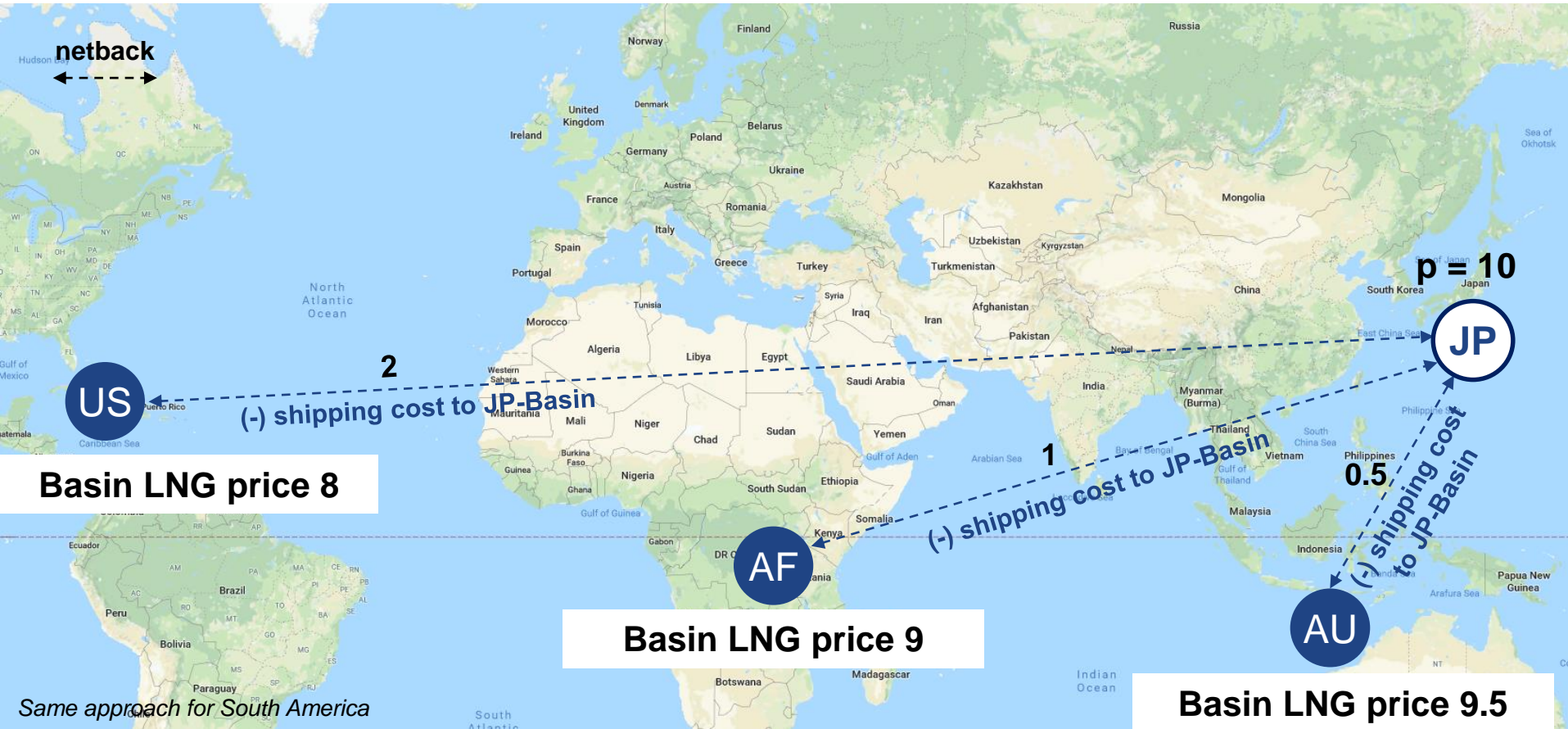
Japan reference price for netback



Japan price from IEA WEO 2017



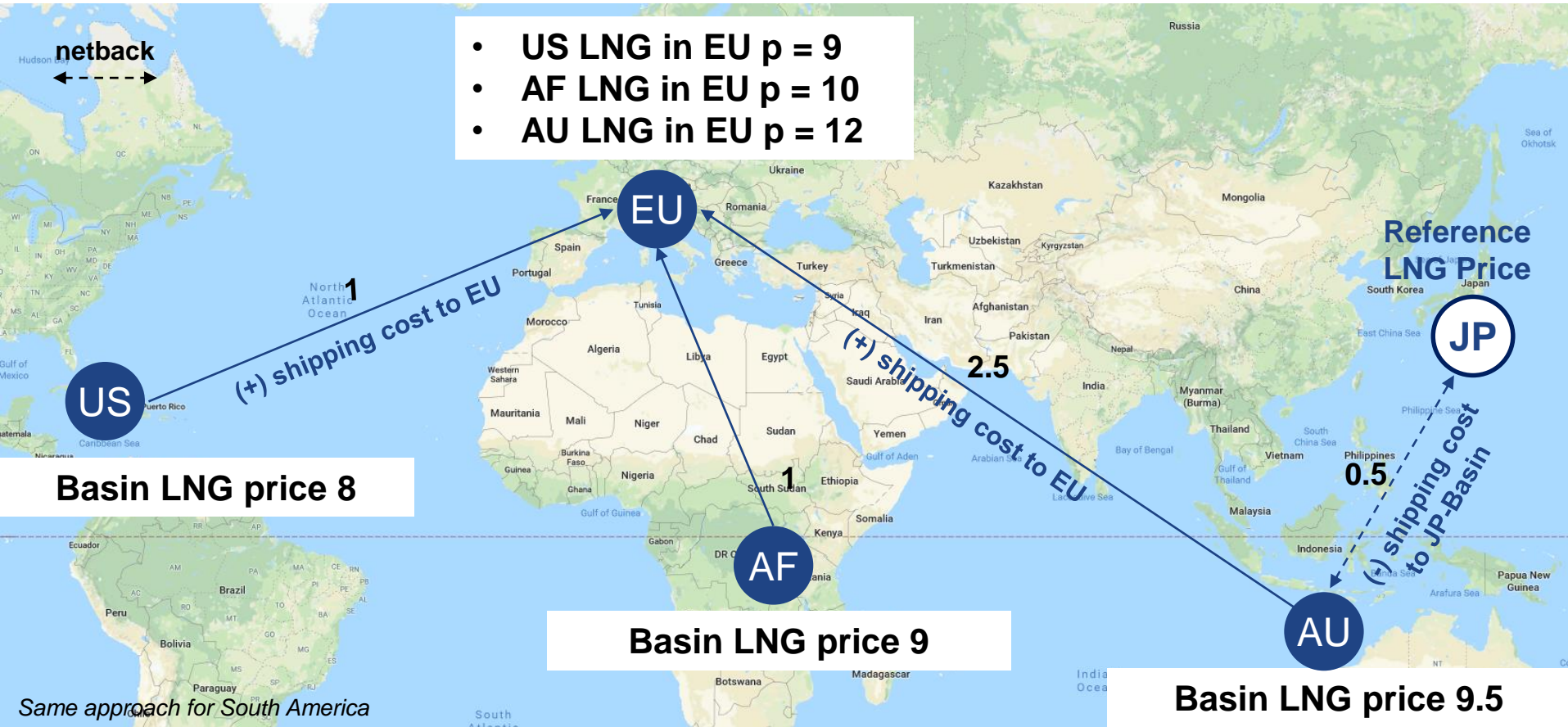
LNG basins price as for Netback Japan



Each LNG basin indifferent to send LNG to Japan or Europe



Price in EU based on shipping costs (1)





Price in EU based on shipping costs (2)



Price in EU differentiated per LNG basin and per delivery country



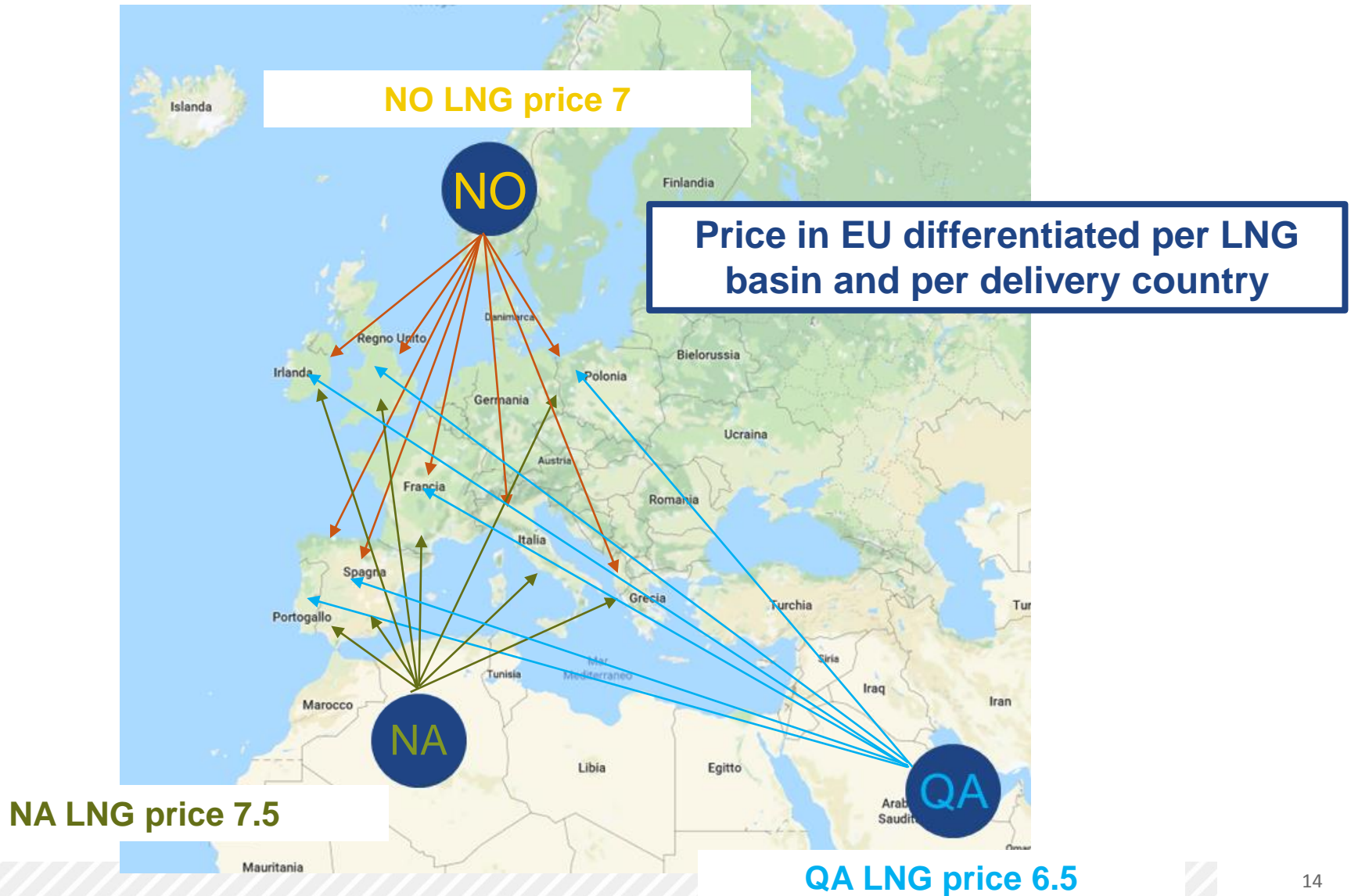
LNG re-export as netback Spain (1)



NO, NA and QA LNG prices still allowing re-export to Asia



LNG re-export as netback Spain (2)





Supply via pipelines

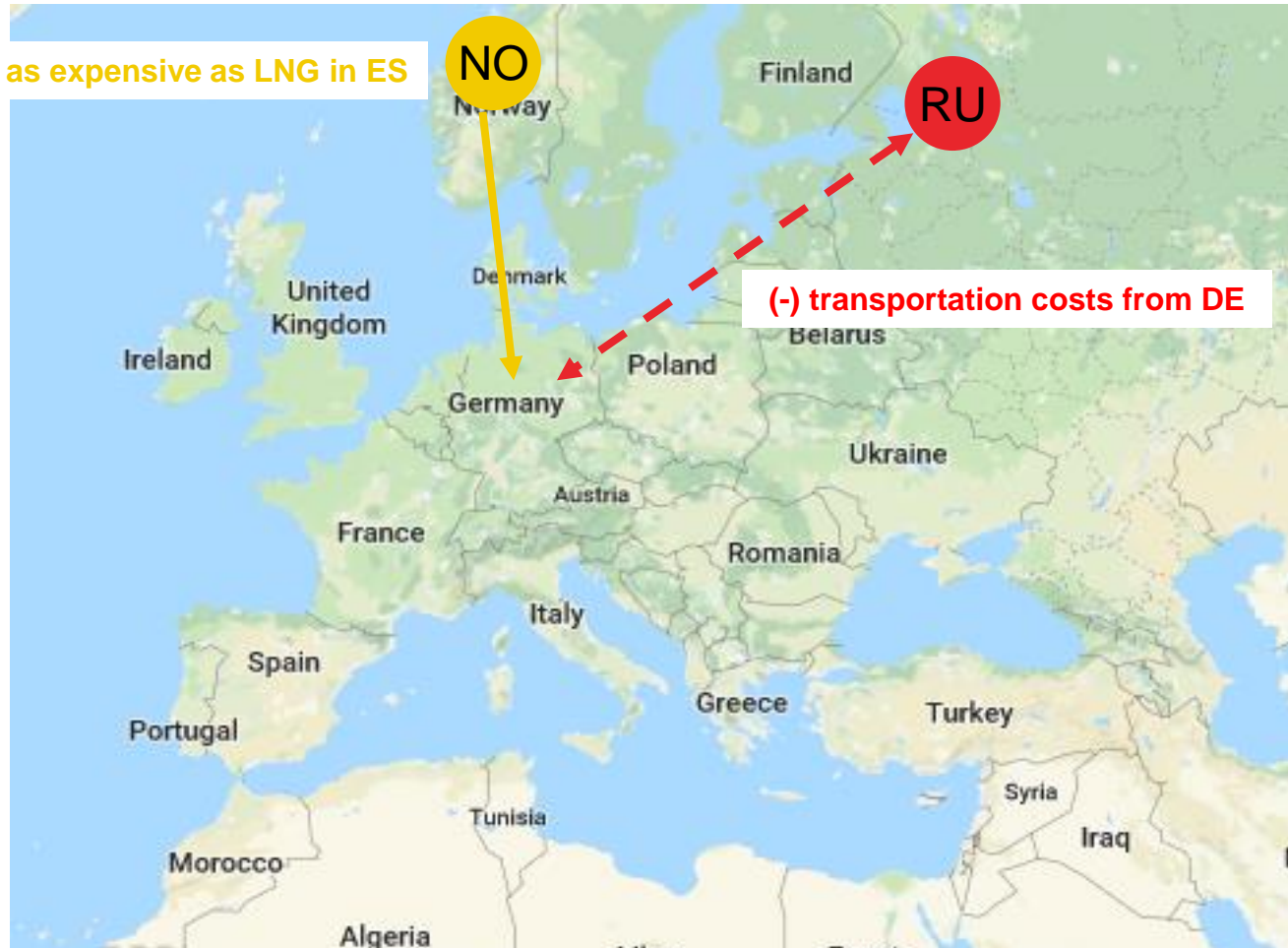


NO pipe competing with NO LNG in Spain



Russia pipe in NW Europe

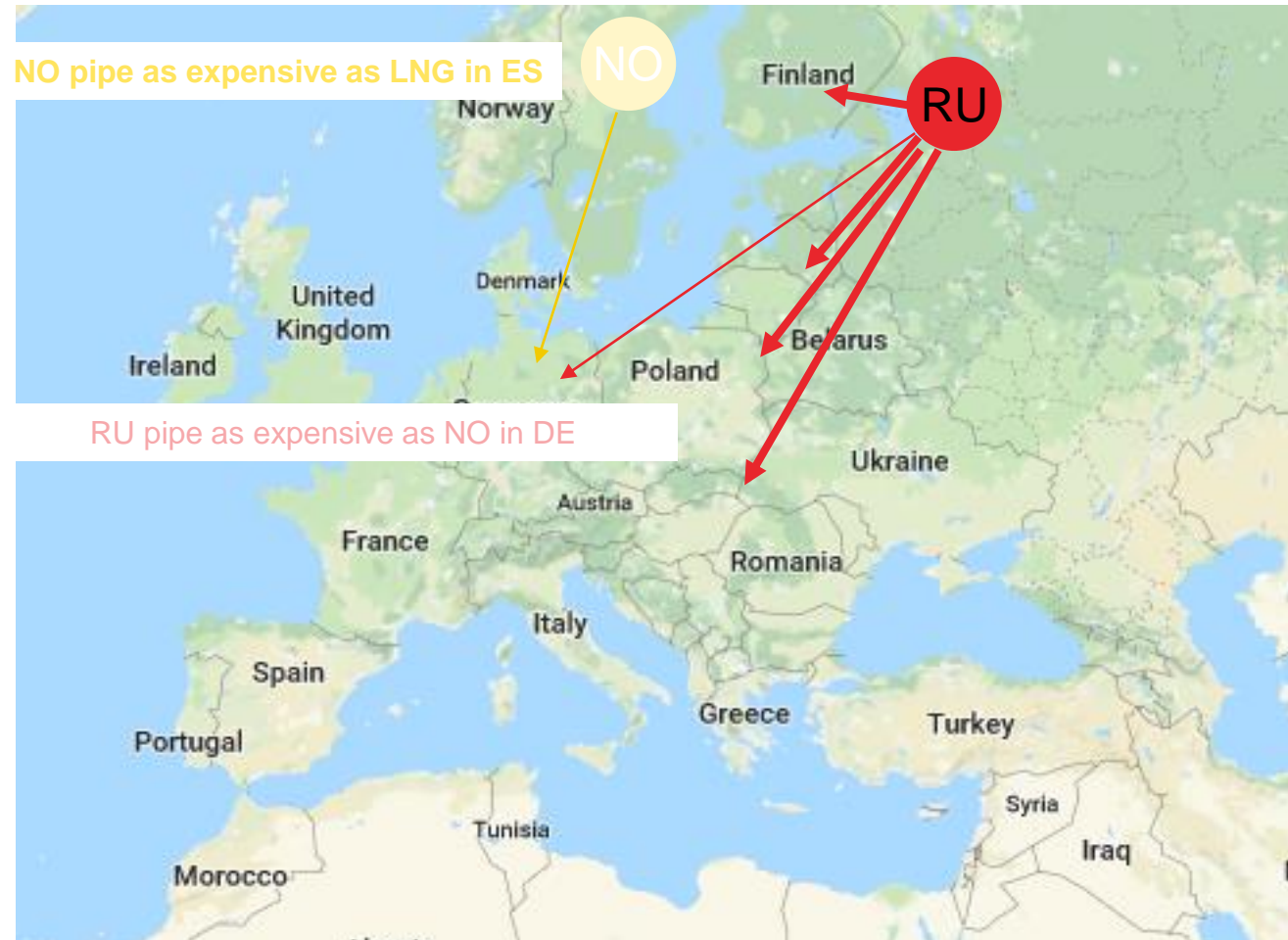
NO pipe as expensive as LNG in ES



RU pipe competing with NO pipe in Germany



Russia pipe in East Europe



RU pipe price differentiated at each East border



Russia price in East Europe

> EU East borders with RU "spread vs Germany" in all configurations based:

- EC Quarterly Report
- Additional assumptions in case of missing data

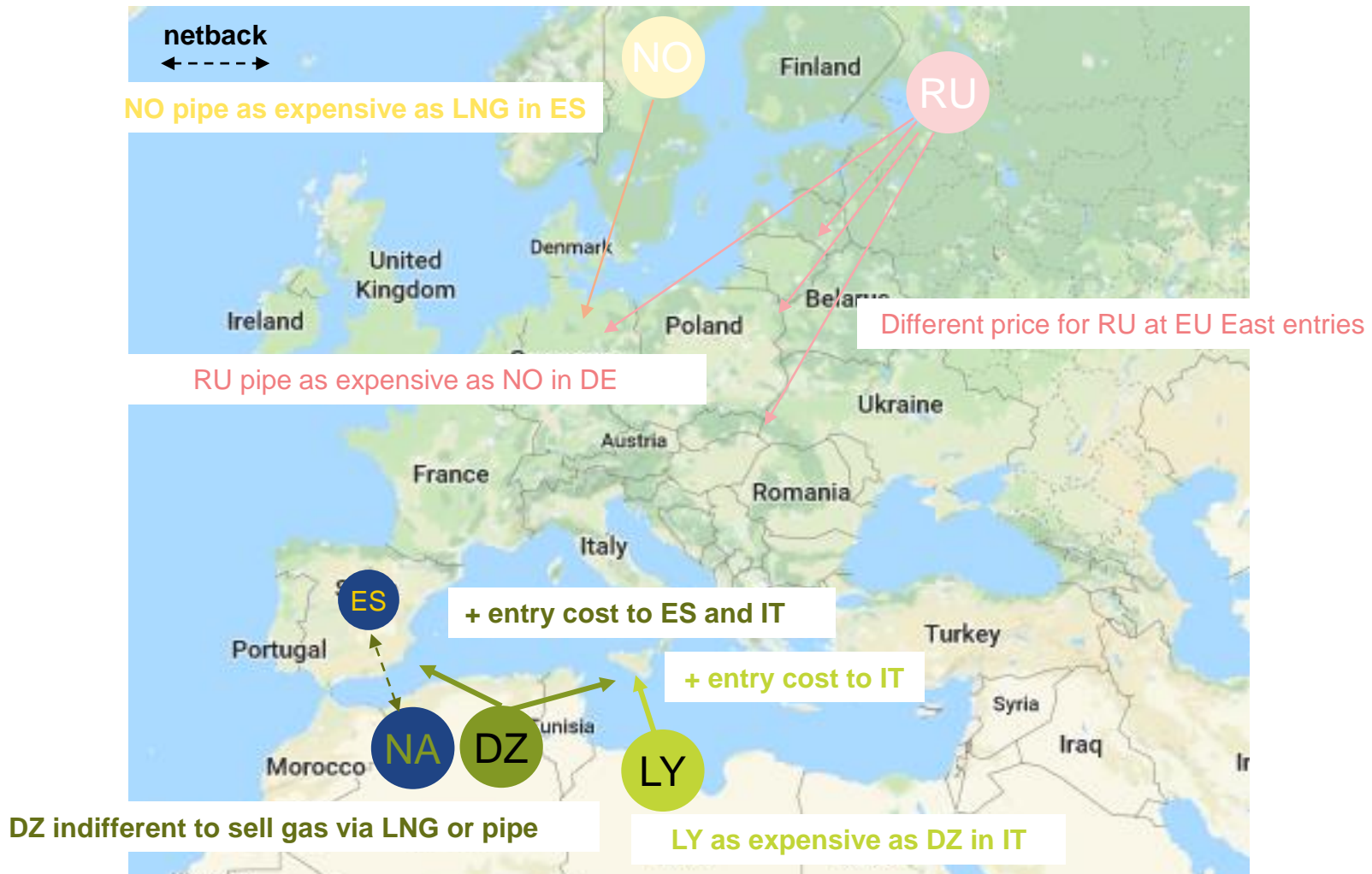


Country Code	Route To	From	Possible Price Spread on TYNDP18 (€/MWh)		
			Spread Last Qreport	Spread Ave Last 4 Q	Spread Max Last 4 Q
BG	Bulgaria	Romanian transit system	1.50	1.90	-0.90
CZ	Czech Republic	Czech transit system	0.10	0.10	-0.30
EE	Estonia	Russia	2.80	3.40	2.80
FI	Finland	Russia	1.10	1.60	1.20
GR	Greece	Bulgarian transit system	-0.30	0.40	-1.00
HU	Hungary	Ukraine	-1.10	1.60	0.60
LT	Lithuania	Belarus	0.40	1.00	0.20
LV	Latvia	Estonian transit system	0.10	1.00	0.70
MK	FYROM	Bulgarian transit system	1.50	1.90	-0.90
PL	Poland	Belarus, Yamal-Europe pipeline, Ukraine	0.40	1.00	0.20
RO	Romania	Ukraine	0.90	2.10	0.40
SK	Slovakia	Ukraine	-0.10	2.40	0.80

spread vs Germany price



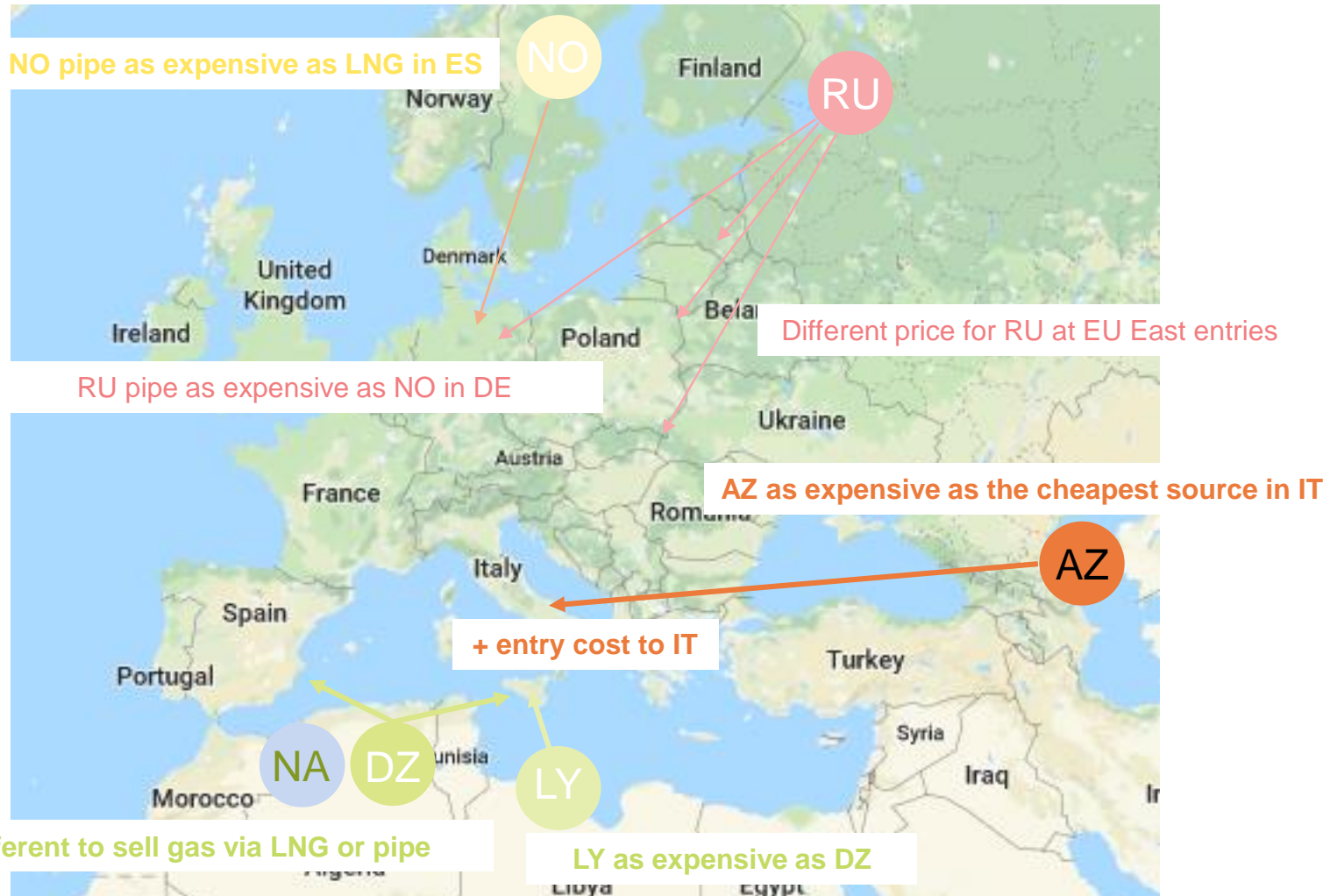
Algeria and Libya pipe



Algeria indifferent to sell gas via LNG or pipe



Azeri gas



Azeri gas competing with the cheapest source in IT



Turkey gas

Turkey supply supply potential to be included as part of the final TYNDP Scenario Report

NO pipe as expensive as LNG in ES

NO

RU

Different price for RU at NE EU entries

RU pipe as expensive as NO in DE

AZ as expensive as the cheapest source in IT

AZ

+ entry cost to GR

TRi

TRi as expensive as LNG in GR

NA

DZ

LY

DZ indifferent to sell gas via LNG or pipe

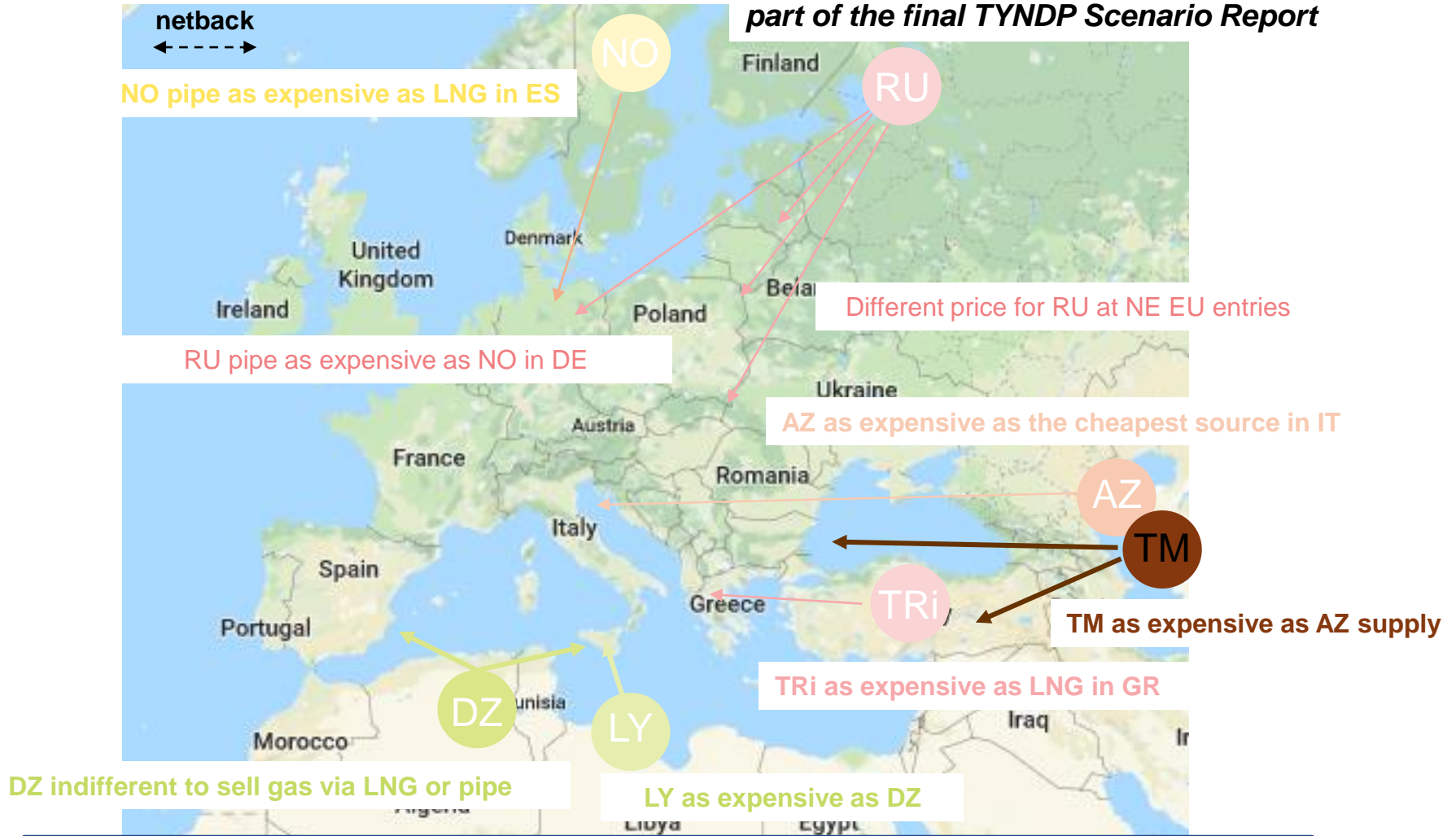
LY as expensive as DZ

Turkey competing with LNG in Greece



Turkmenistan pipe gas

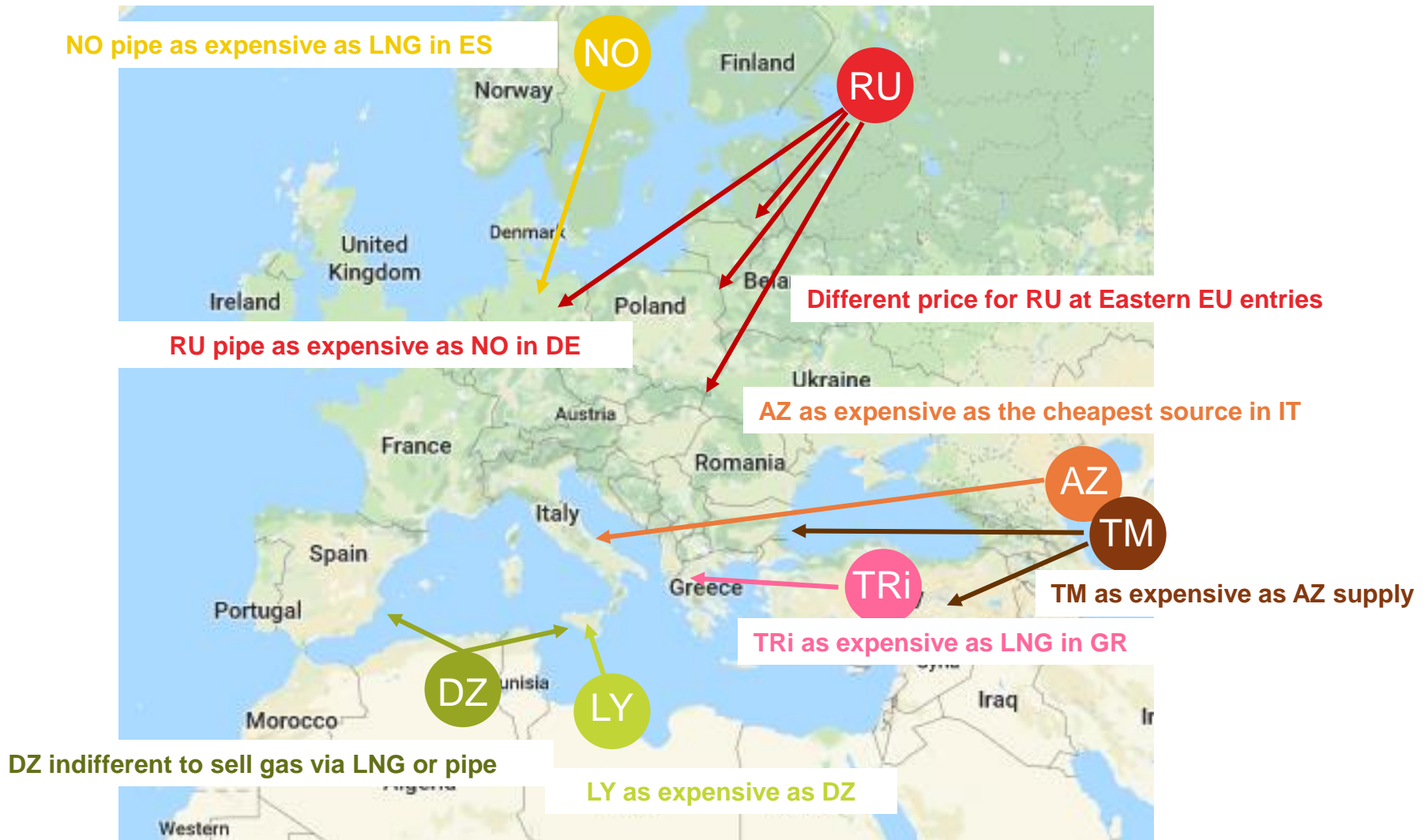
Turkmenistan supply potential to be included as part of the final TYNDP Scenario Report



Turkmenistan gas priced as Azeri gas

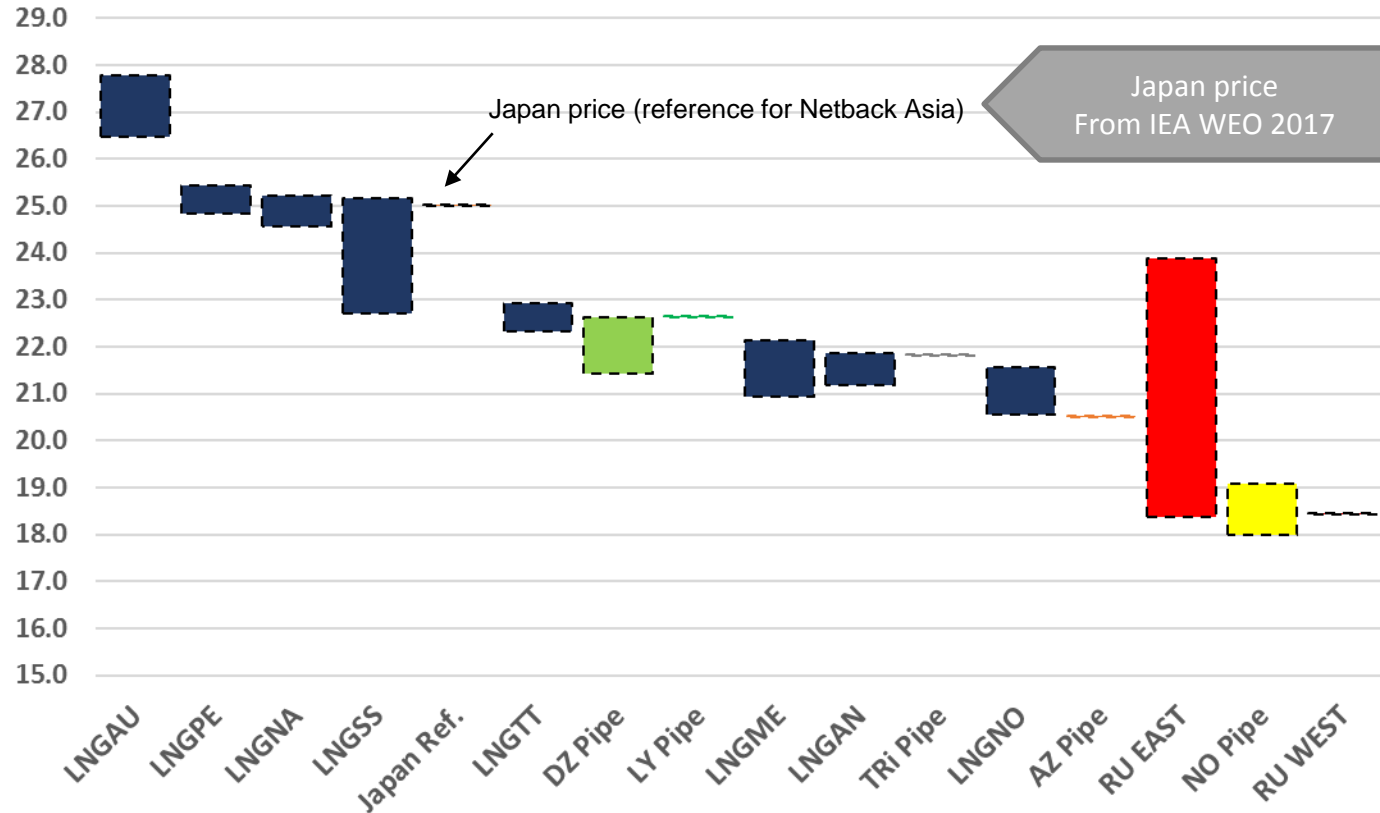


Overall approach for pipe gas





Supply costs at EU borders



A more refined approach to reflect import price differentiation



reference price + shipping/transportation costs at EU borders



Consideration of meaningful supply configurations

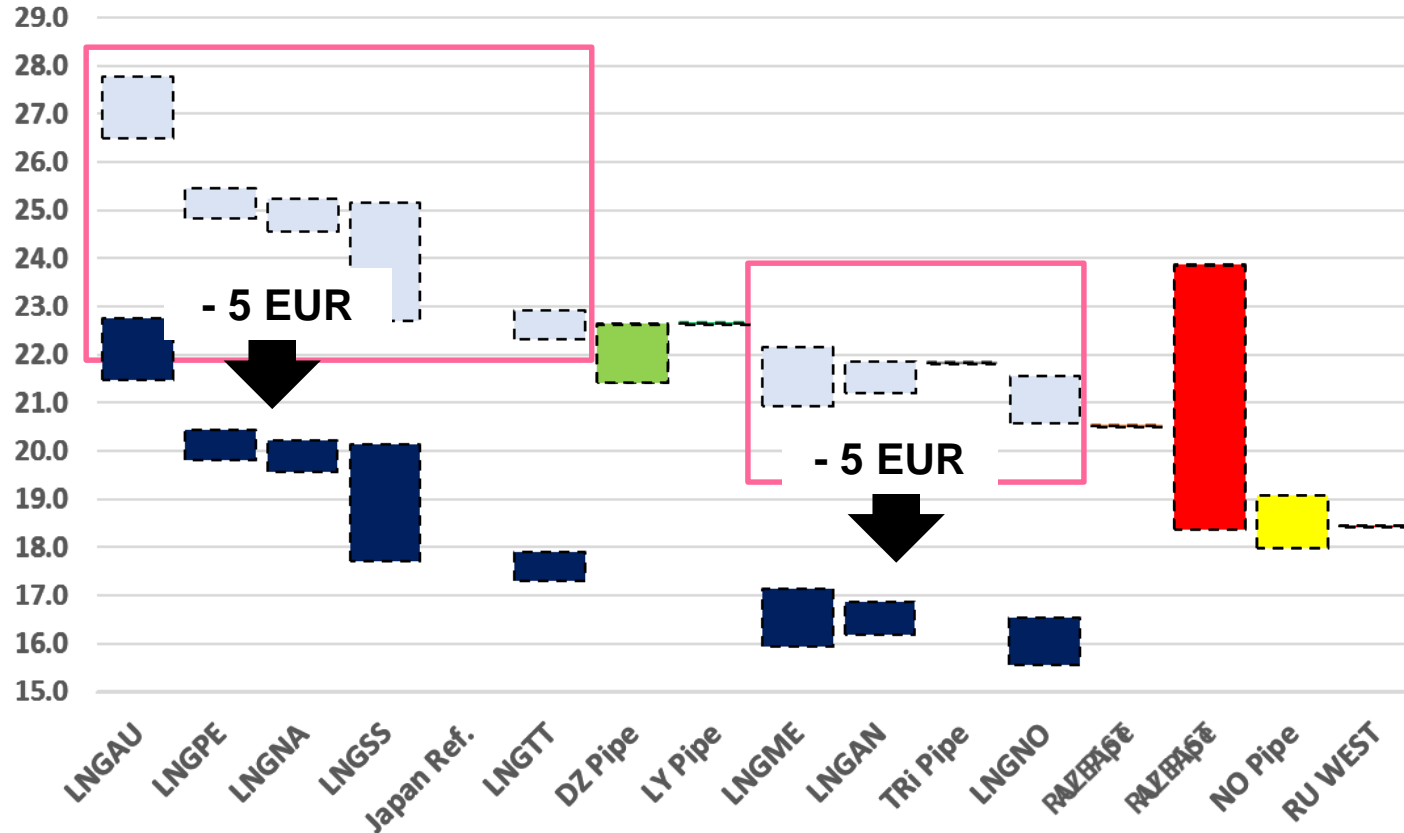
Handled through sensitivities on supply price allowing to minimise and maximise meaningful supply sources

- > Focus on limited and significant configurations
 - LNG minimisation / maximisation
 - Russia minimisation / maximisation
 - South gas maximisation

Sensitivities to cover all possible and meaningful supply price “situation”



Supply in case of LNG maximisation



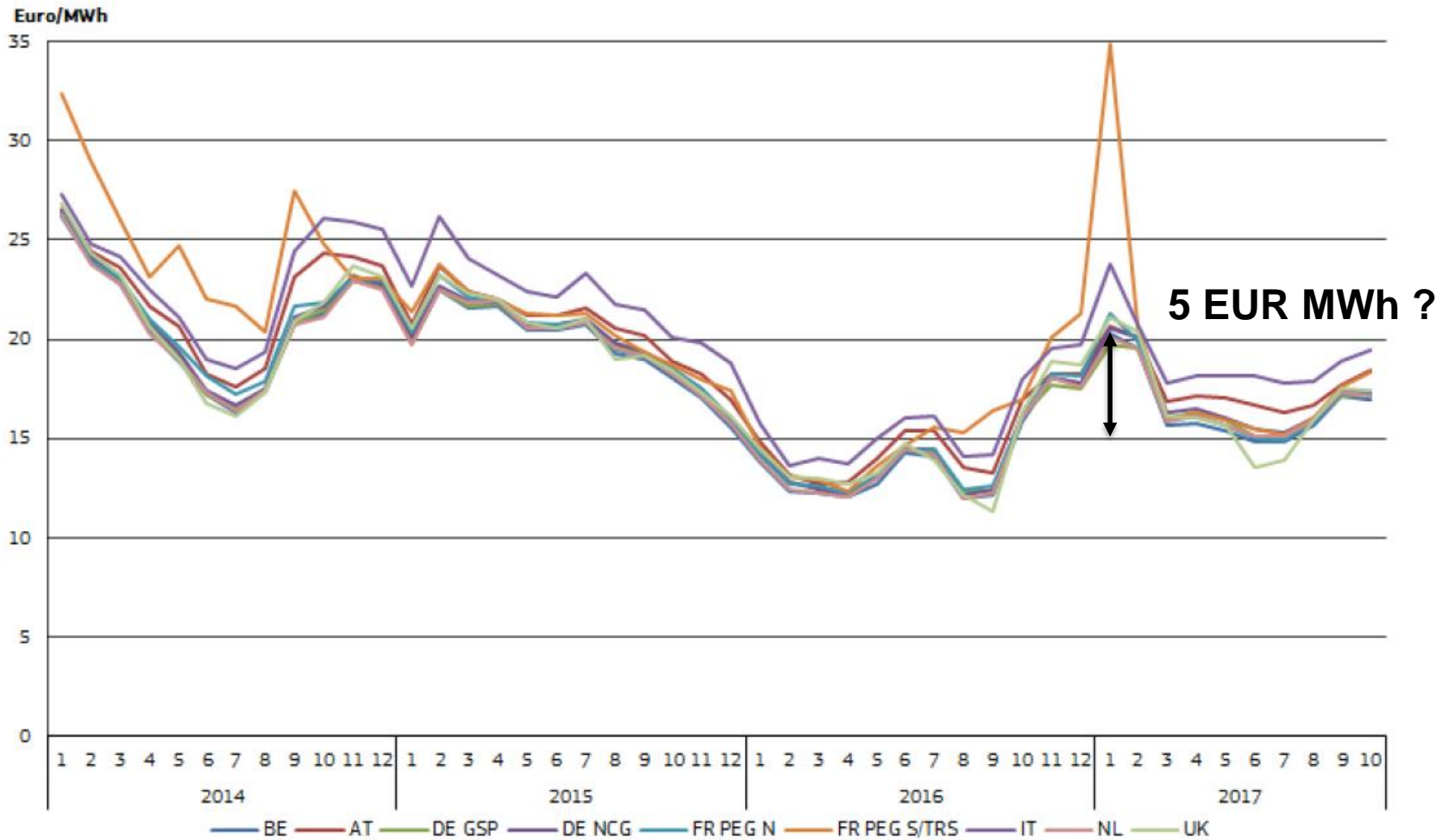
LNG cheaper than other sources in LNG maximisation



reference price + shipping/transportation costs at EU borders



Which spread?





Thank You for Your Attention

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