



# Axway, B2Bi & AS4

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# Agenda

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- About Axway
- B2B Introduction
- Certification status

# About Axway

## OVERVIEW

### *Governing the Flow of Data*

- 11,000 customers
- 100 countries
- \$347.1 M revenue in 2014
- 1,961 employees
- HQ in Phoenix, AZ USA
- Offices in 19 countries

## WHAT WE DO

**Manage** interactions between applications, people and communities.

**Connect**, integrate, secure and monitor business-critical data flows.

**Build** robust, reliable and future-proof technology infrastructure.

## BENEFITS

**Improve access** to markets in open **ecosystems** and **secure** ever-evolving value chains.

**Reduce risk** and ensure compliance and SLA with end-to-end **visibility**.

**Cut costs** of **integrating** and **consolidating** disparate systems and technologies.

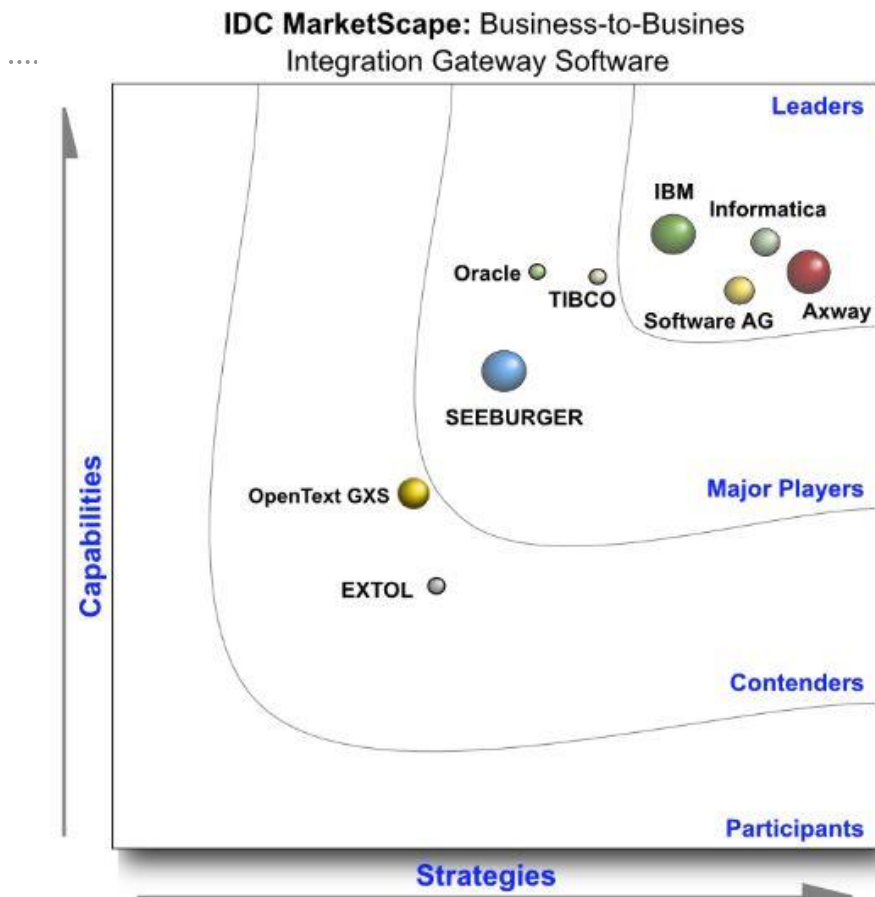
## WHY AXWAY

Unrivalled **focus** on business interaction challenges.

**Flexibility** to start where you are and grow with your business.

Leader in **governing the flow of data** – internal, external, human, mobile and cloud.

# Axway a Leader in IDC MarketScape: B2B Integration Gateway Software September 2014



Axway is a **Leader** and also classified as a **Disruptive Innovator** “because Axway consistently leads the market with innovations in B2Bi technology.”

Source: IDC MarketScape: Worldwide Business-to-Business Integration Gateway Software 2014 Vendor Assessment, by Chandana Gopal, Sep 2014, IDC #250741. IDC MarketScape vendor analysis model is designed to provide an overview of the competitive fitness of ICT suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor's position within a given market. The Capabilities score measures vendor product, go-to-market and business execution in the short-term. The Strategy score measures alignment of vendor strategies with customer requirements in a 3-5-year timeframe. Vendor market share is represented by the size of the circles. Vendor year-over-year growth rate relative to the given market is indicated by a plus, neutral or minus next to the vendor name.

# Axway B2Bi

## Comprehensive and secure B2B Communication

- Large set of new and legacy B2B protocols
- Full Security
- Built-in Managed File Transfer
- Policy Enforcement

## Partner and community Management

- Built-in partner management
- Partner on-boarding campaigns
- Endpoint Management

## Faster application integration

- Packaged dynamic integration process
- Powerful map designer
- Rich library of B2B and application formats
- Application adapters
- Policy Enforcement

## Visibility

- True and real time visibility for business and IT users
- Business data, business processes and exceptions
- Dashboards, KPIs, SLAs
- Alerts

# Axway B2Bi – An Industry Standard Solution

Messaging Protocols	EDI-INT (AS1/AS2/AS3) AS4 OFTP V1 OFTP V2	ebMS WebServices HTTP/S, FTP/S X.400 over X.25 and TCP/IP (X.420 and X.435)
File and Message Brokering	JMS and JDBC File based and email application integration	HTTP, FTP, and MQ Series SAP ALE SAP BAPI
Formats for Messages and Applications	EDIFACT X12 Odette TRADACOMS VDA XML (XSD / DTD)	INHOUSE / Flat File UBL MEC XML SAP IDOC XSLT
Industry support in Solution Packages	AAR / TDDC UCS / VICS RosettaNet RNIF NACHA SWIFT (MX/MT)	BAI2 FIX HL7 V2 / V3 ISO 20022
Security Standards	FIPS S/MIME SSL / TLS	PGP

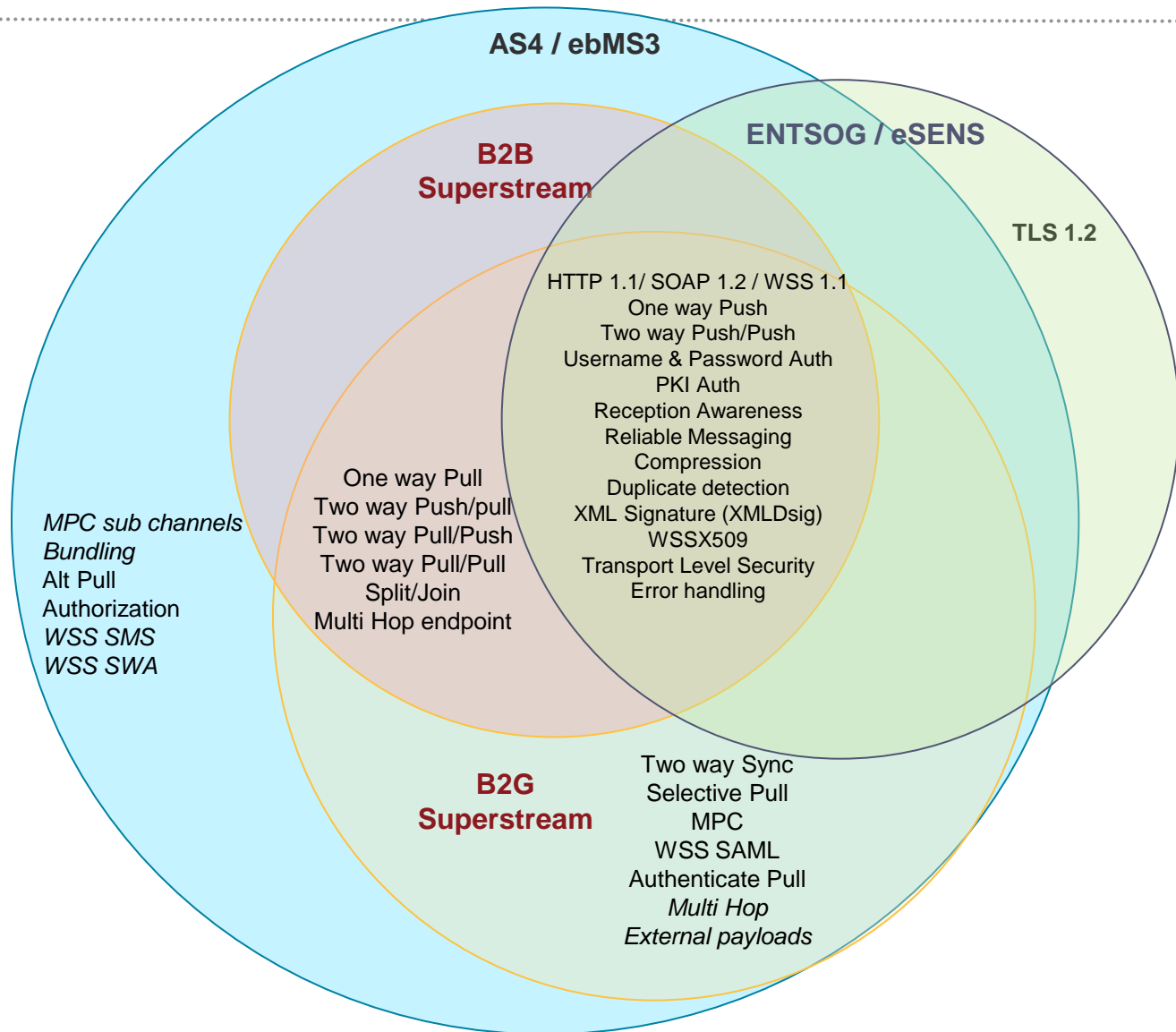


# Interoperability

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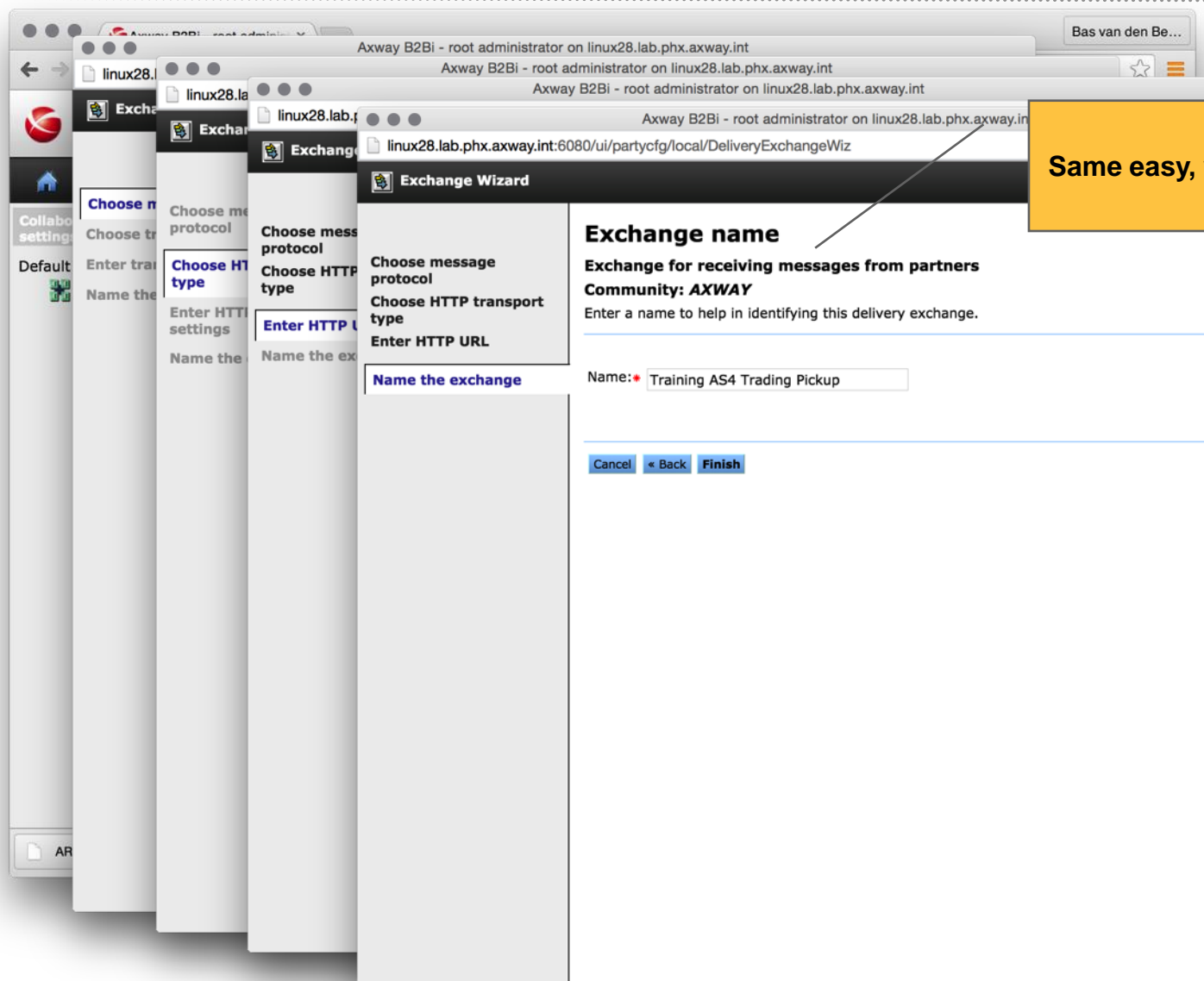
- Superstream B2B - Complete
- Superstream B2G – in progress
- ENTSOG – Complete
- eSENS - Complete

# Market initiatives / Profile details





# AS4 Implementation in B2Bi



Same easy, wizard driven configuration

# Thank you

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