

# 1<sup>st</sup> SJWS on CBA methodology

### **General concept**

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### **Structure of SJWSs**



### **Structuring the work during SJWSs**



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# Feed-back from CBA Informal public consultation



### Stakeholder response

#### ENTSOG received 7 responses

> Stakeholders have identified themselves as:

- Prime movers (1)
- Active SJWS participants (1)
- Consultant respondents (5)



### **Responses to Questionnaire (I)**

#### > Approach taken by ENTSOG for the development of CBA methodology

- CBA methodology should be based only on economic benefits, qualitative criteria should be explicitly monetized
- It is important to understand current gas market integration not only at regional level but also in each country involved in cost benefit analysis:
  - Criteria to prove cross-border impact could be complemented with additional country specific criteria as gas market model (connections, market maturity, effect of neighbouring markets), gas market size, regulation framework, gas in power generation
- Project financing, implementation, regulatory environment, incentives should be included in CBA Methodology

#### > Assumptions on Sustainability criterion

 Country specific sustainability targets, CO2 emissions levels, 'steering' effects as subsidies/taxation for different energy forms, role of biogas could be reflected

#### > Selection of discount rate

- Single discount rate should be used for all projects
- Different discount rates for different type of investments (replacement, new capacity, new cross border capacity, gas storage investments) could be applied



### **Responses to Questionnaire (II)**

- > Transparency on input data, processes and hypothesis to ensure consistency btw. ESW and PS CBA and to ensure consistency and non-discriminatory results btw. the different PS CBAs; Guidance on methodology to ensure applicability for all locations and projects
- Methodology to analyze cross-border impact by assessing interaction with other cross-border projects, capacity allocation rules (LT vs ST), interoperability with existing infrastructure, market liquidity improvement; N-1 at Regional level should be proposed by ENTSOG based on TYNDP data
- > The major aims of PS CBA are to assess the need for cross-border cost allocation and to externalities to identify project promoters that require further incentives
- > Cost of avoided emission can be assessed for sustainability and cost of emergency measures for SoS
- > For LNG and UGS projects, their contribution to short term flexibility to ensure liquid market should be considered
- For sensitivity analysis the main parameters should be: gas demand and commodity prices and different scenarios for RES. Energy development, transition to gas in transit etc.
- > Quantitative and qualitative aspects to capture non-monetizable areas; Indicators can have effect across numerous criteria SOG

### **Responses to Questionnaire (III)**

- > In addition to TYNDP, **ESW CBA** should also be based on 3rd party **data** from the market, to ensure realistic economical situation and supply and demand scenarios
- > Quality of data is more important than the number of scenarios analyzed; GLE and GSE should be consulted
- > For sustainability the infrastructure's capability to contribute to intermittent generation shall be analyzed
- > Common-sense test of results is crucial
- > Unique attributes of LNG and UGS shall be recognized by the methodology, such as: diversification of routes, sources and counterparts; flexibility capabilities for intermittency; avoiding other investments; facilitation of market; fine-tuning of methodology necessary to avoid bias for pipelines
- > Market based investment approach shall prevail; identifying externalities should be conducted with care
- > The definition of **HHI** on capacity level is not understood; confusion between shippers and infrastructure operators.
- > Cross-border impact can be shown by increasing or decreasing cross-border flows



### **Responses to Questionnaire (IV)**

- > **Approach** taken by ENTSOG is exhaustive and complete
- > Regulators and Institutions should provide input for determining Region of Impact
- > For ESW, demand scenario, including demand growth in transport, should be examined
- > Possible technical features of LNGs could be considered for sustainability, e.g. bunkering to provide additional flexibility
- > For **SoS**, the projects contribution to disruption scenarios should be assessed
- > UGS and LNG have indirect impact reducing import need, SoS and diversification, so their cross-border impact shall not be evaluated; different methodology might be better for UGS and LNG, as for pipelines
- > Benchmark values should be developed for projects, to ease comparing results



### **CBA** methodology structure



### **CBA methodology structure**





### **Economic flow within the PS-CBA**

### **Alternative approaches**



### **Alternative approaches**

1/a) Economic Flow composed based on the Financial Flow by applying conversion factors (DG Regio)

1/ b) The indicator results serve as conversion factors to receive the Economic Income

1) Translating Financial (DG Regio) (DG Regio) a) Establishing Economic Flow d on saved cost approach (EIB); ht be complemented based on the merical results of indicators

Market model Tool supporting **Econ Flow and Quantification** (REKK, ENTSO-E, Pöyri, KEMA)

Numerical result of indicators to support monetization and support Cross Border Cost Allocation process, and reflect other benefits

Supplementing the results of the above

2) Independent Economic **Flow determination** 

I. Monetization – tool to create Economic Flow for a project

**Economic** Analysis

#### **II.** Quantification

**III. Qualitative Analysis** 



## **Financial Flow into Economic Flow**

### Pros for Approach I/1/a) & b): Conversion Factors Approach

> Already applied based on the DG REGIO methodology
Cons for Approach I/1/a) & b): Conversion Factors Approach

- > Applicability for gas projects questionable
- > Generally the Financial Flow is based on regulated tariffs + Conversion factors are country specific and are not defined
- > In b), the result of the indicator translated (as conversion factor) into the Economic Flow does not necessarily reflect the value of the project for the society
- > In a) Conversion value is assumption
- > In b) Conversion value is based on the numerical result of an indicato "differential" approach
- > Complex methodology
- > Many assumptions necessary in a), for determining conversion factors









## **Independent Economic Flow**

### Pros for Approach I/2/a): Saved Cost Approach

- > Comprehensive, logical method provided that necessary input data is available
- > Practicality, due to the fact that it is based on data
- > Clear example applied by EIB
- > Assumptions are quantified and can be changed (energy mix, efficiency of CCGTs, disruption scenario...)
- > Sensitivity analysis can easily be applied on this methodology to reflect the effect of the different input data on the value of the economic performance indicators
- In theory, the methodology can be applied for different types of infrastructures: UGS, pipe, LNG) to be examined in practice

### Cons for Approach I/2/a): Saved Cost Approach

- > Not all data is available (Cost of disruption per country)
- > Assumptions necessary (as for all other approaches)
- > Complex methodology (as others as well)





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### Saved cost approach



# Saved cost approach (I)

#### Assumptions

> A new infrastructure has the potential to bring benefits:

- Saved CO2 ( and other) emissions costs
- Differences in fuel cost
- Saved cost in efficiency ( coal fire plants are less efficient than gas-fired plants)
- Saved costs based on O&M costs (coal-fired plants have higher O&M costs than gas-fired plants)
- Saved costs of gas price due to enhanced competition
  - Diversifying the source of supply and the routes
- Avoided costs of a shortfall in supply
- Price arbitrage between two different delivery periods (swing value for UGS)

Further developments are needed in order to reflect the criteria requested by the Regulation along the impacted countries



## Saved cost approach (II)

#### Input and output information





### Structure of the economic flow

#### Saved cost approach-Structure of the economic flow

			Time horizon							
No	Explanation	Source of information	n	n+1	n+2	n+3	n+4	n+ 	n+20	
Α	Input data									
I	Total costs									
1	Investment costs		-	-	-	-				
2	2 Operating costs	Financial analysis					-	-	-	
	Other costs (decommissioning)							-		
	Residual value								+	
II	Total Economic benefits									
1	Saved costs in country A	Quantitative analysis					+	+	+	
2	Saved costs in country B	Country specific data					+	+	+	
3	Saved costs in country C						+	+	+	
- 111	Social discount rate (SDR)									
В	Output data									
(IV =II-I)	Net economic benefits ( if ∑Economic benefits>∑Costs)		_	-	-	-	+	+	+	
v	Performance economic indicators									
1	ENPV (>0)									
2	EIRR (>SDR)									
3	B/C (>1)									



### SWOT analysis for the saved cost approach

Strengths

- Generally, available input data to support the saved cost calculation/country
- Common reference data and input data based on TYNDP could avoid any bias in the assessment of different type of projects
- The quantitative analysis could give important information regarding the potential volumes distribution in each impacted country
- The approach could support the cross-border cost allocation, based on the benefits calculated /impacted country
- The input data (flow pattern, distribution of volumes) could be supported and enhanced by the modelling tool

#### Weaknesses

- The long time horizon could bring uncertainty in assessment
- Lack of some necessary input data ( cost of disruption, etc)



### SWOT analysis for the saved cost approach

• The saved cost approach is currently applied by EIB for CBAs

• The new element for this approach is the way to determine the cross-border impact and to define the related benefits

• The quantitative analysis brings added value in solving this issue

• The market modeling could support the assessment and bring input for the quantitative analysis

#### **Opportunities**

#### Threats

• Lack of some input data

• The ex-ante assessment and ex-post assessment could look significantly different due to the dynamic on the energy market and implementation of new projects

• The countries taking benefits from the project could be reconsidered from time to time and also cross-border cost allocation should be revisited accordingly

### **Synergies of PS-CBA methodology**



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### **Region of Impact**

#### Regulation stipulates the following (Annex V. 10.):

- > "The **area for the analysis** of an individual project shall cover all Member States and third countries, on whose territory the project shall be built, all directly neighbouring Member States and all other Member States **significantly impacted** by the project."
- > According to ENTSOG's understanding on the above sentence, the Area of Analysis should cover at least:
  - All countries where the project is built (MSs + 3rd Countries)
  - Directly neighbouring (connected) MSs
  - All other Member States significantly impacted
- > The aim of the analysis is to determine the significantly impacted countries which could be:
  - Any directly or indirectly interconnected Member States
- > Area of Analysis is larger than the Area of Significant Impact

ENTSOG's approach is to prove, within **the Area of Analysis**, the **significantly impacted countries (Area of Significant Impact)**\*. The Quantitative Analysis could be the best tool to reflect it as an output.



\* regardless of the fact wether the project is located on the territory of one or more MSs

### Synergies between TYNDP and ESW-CBA



### **Enery System-Wide Cost Benefit Analysis**

#### Synergy between TYNDP and the ESW CBA



TYNDP to serve as basis for ESW CBA. Scenarios & cases, incl. the respective data, used within ESW will be used with PS CBA to ensure consistency and comperability



## The Enery System-Wide Cost Benefit Analysis

#### Enhancement of the TYNDP is necessary in the following areas

- > Common Reference Data section to be developed which will serve as input for the ESW and PS CBA -- prices (gas, CO<sub>2</sub>, energy mix policy scenarios etc...)
- > New indicators to the currently available ones might be used within TYNDP to support ESW Analysis
- > Development of new infrastructure clusters is necessary, in order to be able to show the incremental effects of the PCI (candidate) projects

Non-PCI Non-FID	PCI Non-FID				
Non-PCI FID	PCI FID				
Existing Infrastructure					

> Sustainability Section of TYNDP shall be enhanced in order to comply with the requirements of the Regulation



### **Questions for the 1<sup>st</sup> SJWS**

# The questions reflect the topics of the agenda and aim to clarify some controversial views reflected within the feedback

- > Do you consider that the combined approach could address in a robust and transparent way the requirements of the Regulation?
- > Does the synergy of the methodology support the project promoter to reflect logical and reliable results?
- > Do you agree with ENTSOG's understanding of the area of analysis and the significantly impacted countries:
  - Area of analysis as an input for the quantitative and qualitative analysis
  - Significantly impacted countries as output of quantitative analysis and input for monetization?
- > Do you agree that the saved cost approach is the most appropriate solution to compose the economic flow?
- > Do you agree that new infrastructure clusters are needed in ESW to reflect the impact of PCIs?



### **Conclusions and next steps**

### To be discussed at the 1<sup>st</sup> SJWS



### **Thank You for Your Attention**

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