

|                         | Q1          | Q2          | Q3          | Q4          | Full Year |
|-------------------------|-------------|-------------|-------------|-------------|-----------|
| <u>Annual booking</u>   |             |             |             |             |           |
| total capacity sold     |             |             |             |             | 100%      |
| reserve price           |             |             |             |             | 1.00      |
| <u>Profiled booking</u> |             |             |             |             |           |
| total capacity sold     | 100%        | 60%         | 40%         | 80%         | 70%       |
| Tariff Model 1          |             |             |             |             |           |
| reserve price           | 1.43        | 1.43        | 1.43        | 1.43        |           |
| capacity revenue        | 0.36        | 0.21        | 0.14        | 0.29        | 1.00      |
| Tariff Model 2          |             |             |             |             |           |
| reserve price           | 1.86        | 1.11        | 0.74        | 1.49        |           |
| capacity revenue        | 0.46        | 0.17        | 0.07        | 0.30        | 1.00      |
| <b>User Profile A</b>   | <b>1.00</b> | <b>0.60</b> | <b>0.40</b> | <b>0.80</b> |           |
| Annual booking          |             |             |             |             | 1.00      |
| Tariff Model 1          | 0.36        | 0.21        | 0.14        | 0.29        | 1.00      |
| Tariff Model 2          | 0.46        | 0.17        | 0.07        | 0.30        | 1.00      |
| <b>User Profile B</b>   | <b>0.70</b> | <b>0.70</b> | <b>0.70</b> | <b>0.70</b> |           |
| Annual booking          |             |             |             |             | 0.70      |
| Tariff Model 1          | 0.25        | 0.25        | 0.25        | 0.25        | 1.00      |
| Tariff Model 2          | 0.33        | 0.20        | 0.13        | 0.26        | 0.91      |