

	Q1	Q2	Q3	Q4	Full Year
Annual booking					
total capacity sold					100%
reserve price					1.00
Profiled booking					
total capacity sold	100%	60%	40%	80%	70%
Tariff Model 1					
reserve price	1.43	1.43	1.43	1.43	
capacity revenue	0.36	0.21	0.14	0.29	1.00
Tariff Model 2					
reserve price	1.86	1.11	0.74	1.49	
capacity revenue	0.46	0.17	0.07	0.30	1.00
User Profile A					
	1.00	0.60	0.40	0.80	
Annual booking					1.00
Tariff Model 1	0.36	0.21	0.14	0.29	1.00
Tariff Model 2	0.46	0.17	0.07	0.30	1.00
User Profile B					
	0.70	0.70	0.70	0.70	
Annual booking					0.70
Tariff Model 1	0.25	0.25	0.25	0.25	1.00
Tariff Model 2	0.33	0.20	0.13	0.26	0.91