



## **CALL FOR CANDIDATES**

# BUSINESS AREA MANAGER OF MARKET AREA

APPLY NOW - THE INTERVIEWS WILL TAKE PLACE IN FEBRUARY 2019!

## **IF** YOU WOULD LIKE TO:

- ▲ Have a central role in development of EU energy regulation
- ▲ Be close to high level EU decision making
- ▲ Impact development of European gas markets
- ✓ Work and live in a dynamic, international environment

### **AND IF YOU HAVE:**

- ▲ Extensive knowledge of European gas market and infrastructure
- ✓ Proven management skills
- ✓ Fluent written and spoken English

## **THEN** YOU SHOULD CONSIDER JOINING ENTSOG IN BRUSSELS!



## **BUSINESS AREA MANAGER**FOR THE MARKET AREA

The Business Area Manager is part of ENTSOG's Management team, overseeing the Market Area activities and leading a team of approximately 10 people. The Business Area Manager will handle both day-to-day management and participate in development and execution of ENTSOG's strategy.

#### ABOUT THE BUSINESS AREA MANAGER PROFILE

Key responsibilities of the Business Manager include development and communication of ENTSOG's future EU market design proposals, day-to-day management of the Market Area Team, managing/planning the various activities, leading/participating in ENTSOG work groups, representation of the Area activities at the ENTSOG Board and General Assembly, representation to external conferences, workshops and meetings as well as participation in processes led by the European Institutions.

The Business Area Manager will need to build, maintain and enhance an extensive network of both working and higher level contacts with ENTSOG member representatives as well as many key actors including the EC, ACER, European Parliament, NRAs, EU Member State representatives and energy related stakeholder organisations.

The Business Area Manager will manage a team of approximately 10 people supported by 2 Subject Managers and will be responsible for management and deliverables assigned by ENTSOG General Manager and Board.

#### **CANDIDATES SHOULD PREFERABLY HAVE:**

- Substantial (at least 5 years) gas industry experience, preferably from a gas Transmission System Operator
- Extensive knowledge on the European gas network and markets
- ▲ Excellent knowledge and know-how of European perspectives for the gas TSOs, the European gas infrastructure regulatory framework and the European Institutions
- ▲ Experience in leading development of strategy formulation to ensure appropriate evolution of arrangements to meet requirements of TSOs and other actors whilst addressing the EU's objectives
- Lead implementation and ongoing monitoring and support for capacity, balancing and tariff network codes and guidelines, including other matters as may be determined by regulation and ENTSOG
- ✓ Proven Managerial and inter-relational skills, in terms of managing the Market team members as well as in handling ENTSOG working groups and member representatives
- ✓ Well-developed skills in presentation on complex issues as well as in drafting reports/papers, addressing both expert and/or non-expert audience
- ✓ Fluent English language both in writing and speaking

#### THE SUCCESSFUL CANDIDATE WILL ALSO BE ABLE TO DEMONSTRATE:

- An open-minded and flexible approach, able to find compromises and results reflecting viewpoints and information of ENTSOG members and stakeholders:
- ▲ An international mindset, focusing on the strengths of diversity as well as a respectful communication and dialogue;
- ▲ Ability in managing people in a context of challenging project timelines, having strong organisation and prioritisation skills and experience in leading meetings;
- Skills of contributing to the success of a team by demonstrating initiative, negotiation skills and willingness to support others within the ENTSOG organisation;
- ▲ Strong analytical skills and a result-oriented mindset;
- ✓ Independence in thought, discussion and execution;
- Strong work ethic and flexibility to cope with demanding timelines.

### **CONTACT INFORMATION**

Candidates for ENTSOG's Brussels Team from ENTSOG Members are preferred. Appointees from ENTSOG members will be seconded based on a contract between ENTSOG and the seconding TSO – preferably for a period of at least 3 – 5 years. The candidates should be ready to start working as soon as possible, preferably during Q1 2019.

For questions or clarifications in relation to the secondment contract please contact Agata Musial – Finance & Admin Manager (agata.musial@entsog.eu) A CV, a TSO support letter and any other supporting material from candidates should be sent by email to General Manager Jan Ingwersen (jan.ingwersen@entsog.eu)

Please submit you application no later than 31 January 2019.

The interviews for this position will take place in February 2019.

#### **PLEASE NOTE**

The personal data of the candidate will be used by ENTSOG for recruitment purposes only (and in no case for commercial and/ or marketing purposes) and will in no case be disclosed to any third party without the prior consent of the candidate. Such personal data may be kept by ENTSOG for a duration of maximum 3 years for recruitment purposes only in case a new vacancy may be of some interest for the candidate.

Please, join to the application the following written consent signed by the candidate: "I understand and I agree that ENTSOG is processing my personal data for recruitment purposes and I consent that ENTSOG is keeping my data for future vacancies."





ENTSOG AISBL Avenue de Cortenbergh 100 | 1000 Brussels, Belgium Tel. +32 2 894 51 00